

## ZONE 7 SHOW COMMITTEE

Conference Call

January 5, 2012

The meeting was called to order at 7:05 PM by the Chairperson, Marjorie Moser. Participating were: (\*indicates voting privileges) Marjorie Moser (Chairperson), Dorothy Quirk (Secretary), Patti Cerio (Treasurer), \*Lyn Fick (Del Marva PHC). \*Bob Drake (New England PHC), \*Chuck Patti (New England PHC). \*Nancy Miernicki (Pennsylvania PHC), \*Ashley Nolasco (GSPHC). \*Barbara Mantini (GSPHC). \*Kathy Reinert (Empire State PHC).

**EXPLANATION FOR CONFERENCE CALL:** Marjorie explained that the Dream Park had received the incorrect booking date for the 2012 Zone Show and the Zone week-end (#31) has, consequently, been taken for 2012. We will have to make a decision to either move to week-end #32 in order to stay at the Dream Park or stay with our original week-end #31, which will necessitate changing the location of the showgrounds. Week-end #31 is July 27-28-29, 2012, and week-end #32 is August 3-4-5, 2012. At this time we have submitted a deposit to the Dream Park to hold August 3-4-5 for us.

**MINUTES:** Motion was made (Mantini/Drake) and passed that the November minutes be accepted as printed.

**CORRESPONDENCE:** Patti Cerio reported the following correspondence:

- The website bill was incorrectly sent to our 2010 Treasurer. It has now been paid.
- The IRS has dropped the \$160 charge that they indicated we owed for late submission of our filing last year,
- Patti has received information noting that Show Secretaries will now have to access new rules, etc. online. If they wish a copy of the complete APHA show disk, it must be requested. Barbara reported that she has requested the 2012 disk.
- Patti read the acceptance of our variance request from APHA to add an additional show day to the Zone week-end. This is a one year variance. If we change the date or location of our show for 2012, we will have to notify APHA and get that variance information changed with them.
- Patti noted that, according to the variance, the Zone show is now a three day show. APHA is aware that the Zone will pay all expenses involved with

the Youth/Amateur show and that, this year, it is a benefit show for the Pennsylvania PHC, the Jim Pacelli Scholarship Fund, and the Doug Gantz Scholarship.

TREASURER'S REPORT: Patti reported:

- There are no outstanding bills to be paid.
- There is \$29,983.47 in the treasury at this time.
- The website bill has been paid for this year.
- Pocono Manor has been paid (\$212) for our November meeting expenses. Since the lunch menu that Patti requested was not what was served, the Pocono Manor did not charge us for lunch.
- The Dream Park has a deposit of \$600 for our shows.

Motion made (Drake/Fick) and passed that Barbara Mantini be given a check for \$200 to send to APHA with the show approvals.

DATE AND LOCATION FOR 2012 ZONE SHOW:

- The suggestion was made that, in the future, dates being given to showgrounds should be accompanied with an official print-out from APHA of numbered week-ends.
- At this time, the Dream Park is reserved for week-end #32 - August 3-4-5, 2012.
- Marjorie reported that we were not aware of the incorrect booking date at the time of the November meeting.
- Bob Drake noted that week-end #31 is the last show week-end for exhibitors wishing to qualify for the World Show.
- Patti Cerio reported that she has contacted other show-grounds for availability on week-end #31 for 2012.

\*Horse Park of NJ - we would have to share the show-grounds with another small horse show.

\*Centre Hall - only 108 permanent stalls are available. Their fee is \$2,500/day + \$500 for the indoor.

\*Springfield - Lynn Fick - commented that she felt this was too great a distance for our Southern exhibitors. Chuck Patti - felt that the printed estimate received for Springfield was not an "actual" estimate since there are so many variables. .

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- Barbara Mantini and Bob Drake both noted that the Zone 7 Show has not always been held on week-end #31. It was moved several times prior to 1991 until week-end #31 was settled on as the best week-end for the show with no other show conflicts.
- It was noted that, at the November meeting, it was voted that the show be held at the Dream Park for the next three years.
- Chuck Patti - at this time we should consider what would be the easiest date/place to hold the show. His concern is that, moving the show five hours north, may diminish the size of the show.
- Patti Cerio - noted that, if we move to week-end #32, we will not be against the Congress and our show could become very big. However, since we have not hired any judges for this year yet, the non-Congress week-end may mean that there could be more of the judges on our list available to work the show.
- The group agreed that we could consider Springfield, North Hampton, and/or Lexington if we grow too large for the Dream Park.
- Bob Drake - noted that the Dream Park has 238 permanent stalls, can put 40 portables in the annex = 278 stalls, which seems to be sufficient for our show at this time.
- Motion was made (C. Patti/Fick) and passed that we book the Dream Park for week-end #32 (August 3-4-5) for 2012.

#### DATE AND LOCATION FOR 2013-2014 SHOWS:

- Patti Cerio - noted that we need to know ASAP because we will have to book the Dream Park. She noted that week-end #32 would not put us against Congress and the show could grow.
- Lynn Fick - we should get an idea of how large the show becomes after our 2012 show since we will not be against Congress this year.
- Marjorie and Chuck - both noted that we had discussed the move to week-end #32 at the November meeting and decided, at that time, that it would be best to keep week-end #31.
- A conference call is scheduled for Thursday, January 12, 7:00, for a final decision on the dates for the 2013-2014 Zone shows.

DREAM PARK CONTRACT: Dorothy Quirk reported that the Dream Park contracts have not yet been sent out for signatures for 2012. We have asked for

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several changes to the contract but have not heard, at this time, if they have been accepted. The contract does note that Show Committees cannot bring in their own shavings. This would apply to "shavings vendors", not individual exhibitors bringing in several bags in their trailers.

RESERVE HIGH POINTS: There has been no decision made at this time on what to purchase for Reserve High Point awards. This will be discussed at the Conference Call next week.

STALLS RESERVATIONS: The wording in the November minutes: "No stall reservations be accepted unless they are accompanied with the appropriate payment" will stand. However, the refund date will be changed from July 15 to July 22, since the show is being moved a week later. The Dream Park charges the show \$60/stall. Motion was made (Drake/Fick) and passed that the stall fee be raised to \$90/stall since we are now having a three day show. The late fee (after July 1) will be \$125.

ZONE YOUTH/AMATEUR DAY: The Youth and Amateur classes for the Youth/Amateur day be the same as those held on the Saturday/Sunday Zone Show. Motion was made (Drake/Miernicki) and passed that we have SPB classes in all Youth and Amateur divisions.

APHA SPONSOR - MERRIAL: Marjorie reported that the Zone 7 check from Merrial was made out incorrectly by APHA to the 2010 Treasurer. Therefore, Patti will have to return the check to APHA and they will re-issue us the corrected check.

JUDGES: Barbara Mantini (Show Secretary) can now complete the show approvals for APHA.

SHOW PROGRAMS: Barbara said that she will send a copy of the show programs to every Committee member to review after she has them written and before they are printed.

MARCH APHA JOURNAL AD: The Committee voted to insert a full page ad in the March Journal. Barbara was requested to see if she could have the judges hired

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by our conference call next week so that, when the ad is discussed, they can be included in the ad. The added Youth/Amateur show day should be noted. Barbara requested anyone with input for the ad to send it to her before the conference call.

2013 ZONE MEETING: Bob Drake recommended that we make the 2013 Zone Meeting in the Poconos a two day meeting (or two half days) meeting. This would give us time to discuss things informally on Saturday evening and not be so hurried at the end of Sunday. He would like to suggest NSBA classes at that time.

The meeting was concluded at 9:25 PM with the next conference call scheduled for Thursday, January 12, 7:00 PM.

Respectfully submitted,  
Dorothy Quirk, Secretary